



Crown Lather

Wash royal, feel royal.

About Our Soap

Our Crown Lather soap maximizes the creaminess and the bubbiness for the most pleasurable wash. We avoid fragrances and other synthetic ingredients so that even the most sensitive skins can wash without a problem.

Our soap is also a **glycerine soap**.

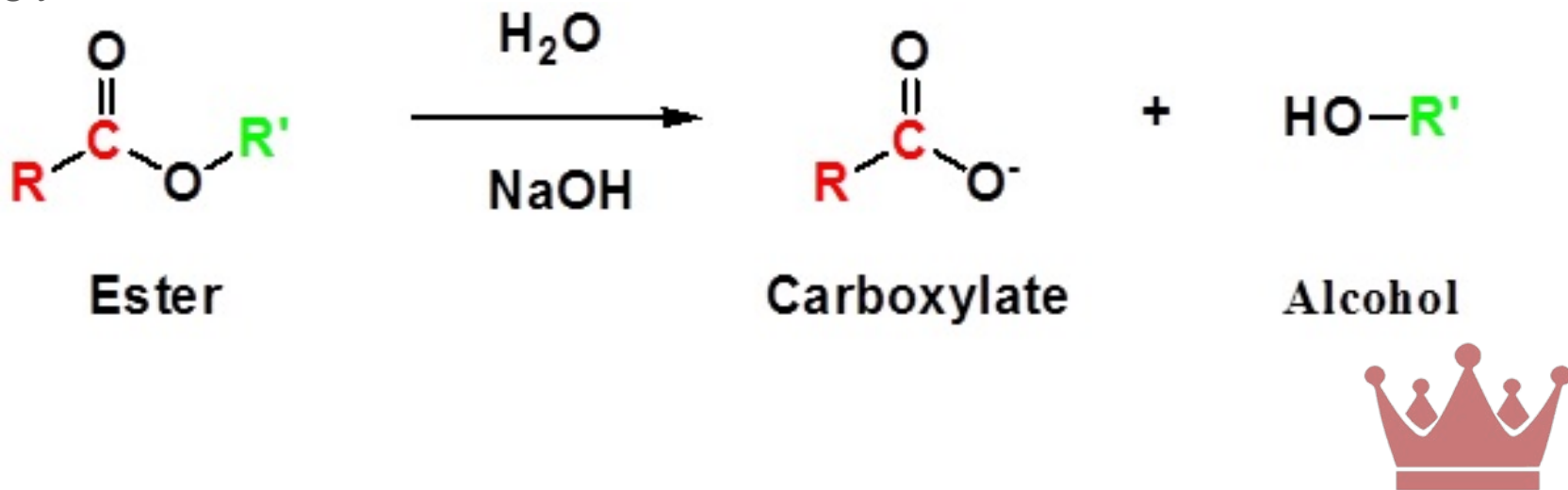
What is a glycerine soap?

Glycerine soaps have unfiltered glycerol left in the soap bar. Glycerine soaps are known to be smoother and better for sensitive and dry skins compared to normal soaps.



Context: How are Soaps Made?

All of the soap we use are created through a chemical process called **Saponification**. Saponification is when the ester bond in the triglyceride (oil) is cleaved by the alkali salt ($\text{NaOH}_{(\text{aq})}$ or $\text{KOH}_{(\text{aq})}$) and forms three carboxylate ions and glycerol.



Design Criteria



To maximize the creaminess and bubbiness, we used the soap calculator that was developed in class. The soap calculator determines the ratio of oils and the characteristics resulting from the ratio. It calculated the amount of lye required (NaOH or KOH) to convert a specified amount of oils to soap. We were then able to optimize the values to get the desired characteristics.

| | | | | | | | | | | | |
|--|--|---|--------------------|-----------------|----------|-----------|---------------|---------------|--------------|---------|--|
| | | Mass of Oils (g) | 500 | | | | | | | | |
| | | Percentage of Water as a Percentage of Oils | 38% | | | | | | | | |
| | | Mass of Water (g) | 190 | | | | | | | | |
| | | | Mass of NaOH (g) | Mass of KOH (g) | Hardness | Cleansing | Bubbly Lather | Creamy Lather | Conditioning | Cost | |
| | | Totals | 75.21092587 | 105.48283 | 41 | 20 | 20 | 22 | 52 | \$ 4.42 | |
| | | | Recommended Ranges | | 29-54 | 12-22 | 14-46 | 16-48 | 44-69 | | |
| | | | Targets | | 41.5 | 18 | 25 | 28 | 55 | | |
| | | | Objective Function | | 9.50E+01 | | | | | | |

Process: Cold Process

Soap created through this process tends to look more polished and shiny, both of which are desirable properties as they create a more luxurious and eye-catching product.

Constraints

One of the biggest constraints we had was the type of oil that was available. We were allowed 10 different types of oil: coconut, ghee, crisco, avocado, olive, sesame, corn, grapeseed, sunflower and canola.

This restricted how creamy or bubbly the soap could get because each soap had fixed ratios of the 5 characters mentioned before.



Ingredients

Coconut oil (29% of total oil)

- Main source of bubbly lather
- Extracted from copra, the dried meat of the coconut

Crisco oil (71% of total oil)

- Provides conditioning, and mediates the hardness from the coconut oil
- Very inexpensive
- Composed of assorted vegetable oils

Essential Oil

- Lavender oil contributes to the unique scent of our soap
- Produced via distillation



Sodium Hydroxide (NaOH)

- Used to make most soap bars
- Creates a more solid soap rather than KOH soaps



Mold Selection and Packaging Design

Mold

A Pringles container was used for the soap mold. A Pringles can has the following advantages:

- Readily available
- Fairly easy to remove the soap once it sets
- No inner coating required because it is already coated inside

So, the mold used was convenient, efficient, and recycled.



Packaging

Our aim is to introduce packaging that is easily removable, aesthetic, and produces the least amount of waste.

- Soap will be wrapped in wax paper
- Sticker with logo on the front
- Sticker with ingredients on the back





Front sticker



Back sticker

Overall Packaging Cost:

- Printable sticker paper \$0.25/bar
- Wax paper \$0.03/bar

Total \$0.28/bar



Soap Raw Material Cost



Net weight of one bar of soap: 90g

One batch is approximately 750g and makes about 8 bars of soap

| | |
|--------------------------------|---|
| Main oils | $\$4.42/\text{batch} = \$0.55/\text{bar}$ |
| Essential oil | $\$5.33/\text{batch} = \$0.67/\text{bar}$ |
| Distilled water | $\$0.53/\text{batch} = \$0.07/\text{bar}$ |
| Sodium Hydroxide | $\$14.93/500\text{g} = \$2.14/\text{batch} = \$0.27/\text{bar}$ |
| Total Raw Material Cost | $\\$1.56/\text{bar} = \\$0.0173/\text{g}$ |

Final Price

After researching about the market for handmade soaps, the prices ranged from \$5-13/100g. The raw material cost and the packaging price adds up to \$1.84/bar. The bar will be sold for \$5.50 per bar.

Overall Packaging Cost:

- Printable sticker paper \$0.25/bar
- Wax paper \$0.03/bar

Total \$0.28/bar

\$ 5.50 per bar



Raw Data Affiliated to Ingredients

- Showcased different properties of oil and other components used in their soap designs and preparation

| Soap Optimizer | | | | | | | | | | | |
|---------------------|----------------|-----------|----------|-----------|---------------|---------------|---------------|---------|------|--|-------------|
| | Oil Properties | | | | | | | | | | |
| Oils | SAP (NaOH) | SAP (KOH) | Hardness | Cleansing | Bubbly Lather | Creamy Lather | Conditionning | Density | Cost | | SAP (NaOH) |
| Coconut Oil, 76 deg | 0.183 | 0.257 | 79 | 67 | 67 | 12 | 10 | 0.92 | 1.63 | | 27.07064862 |
| Ghee, any bovine | 0.162 | 0.227 | 55 | 15 | 15 | 40 | 22 | 1.01 | 1.67 | | 0 |
| Crisco, old | 0.137 | 0.192 | 26 | 0 | 0 | 26 | 70 | 0.81 | 0.42 | | 47.10370361 |
| Avocado Oil | 0.133 | 0.186 | 22 | 0 | 0 | 22 | 70 | 0.92 | 1.86 | | 0 |
| Olive Oil | 0.135 | 0.19 | 17 | 0 | 0 | 17 | 82 | 0.92 | 0.6 | | 0 |
| Sesame Oil | 0.134 | 0.188 | 15 | 0 | 0 | 15 | 83 | 0.92 | 1.77 | | 0.001762863 |
| Corn Oil | 0.137 | 0.192 | 14 | 0 | 0 | 14 | 84 | 0.92 | 0.27 | | 1.128489659 |
| Grapeseed Oil | 0.129 | 0.181 | 12 | 0 | 0 | 12 | 88 | 0.92 | 0.86 | | 0 |
| Sunflower Oil | 0.135 | 0.189 | 11 | 0 | 0 | 11 | 87 | 0.92 | 0.28 | | 0 |
| Canola Oil | 0.133 | 0.186 | 6 | 0 | 0 | 6 | 91 | 0.92 | 0.21 | | 0 |



Soap calculator: as designed vs as made

The original intent was to create a soap with a lavender scent. However, the crisco and coconut oil mixed with lavender oil to produce a smell in between the smell of gin and lavender.

We took advantage of this coincidence and decided to market it as gin scent as it sounds more unique and catches people's attention.





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